

# WHY CHOOSE AN IADA MEMBER FOR YOUR AIRCRAFT TRANSACTION



The International Aircraft Dealers Association (IADA) represents the pinnacle of industry professionalism, with members who have earned their credentials through rigorous vetting and maintain the highest standards of business conduct.

## 7 REASONS TO SELECT AN IADA ACCREDITED AIRCRAFT DEALER

- 1. World's Only Accredited Dealers and Certified Brokers.** IADA is the world's only organization providing independent accreditation and certification for aircraft dealers and brokers. You work with thoroughly vetted professionals—with verified competence, not self-proclaimed expertise.
- 2. Access to Exclusive, High-Quality Aircraft Inventory.** IADA Dealers and Brokers have exclusive access to [AircraftExchange.com](https://www.aircraftexchange.com) and professional-only networks where the most desirable aircraft are listed first. This means you see premium inventory before it hits the general market, giving you first access to the best opportunities.
- 3. Superior Market Intelligence.** Exclusive access to market data, industry reports, and professional insights through [AircraftExchange.com](https://www.aircraftexchange.com) delivers more accurate valuations, better pricing strategies, and informed decision-making.
- 4. Faster Transactions.** Operating within a pre-qualified professional network means faster deals with fewer complications, avoiding delays from working with unvetted brokers and dealers.
- 5. Global Professional Network.** Connect to an international network of vetted aviation professionals, whether seeking specific aircraft types or targeting global buyers across continents and markets.
- 6. Guaranteed Ethical Standards.** IADA members follow strict ethics codes with peer and association accountability, ensuring industry-leading conduct and transparency that non-members can't guarantee.
- 7. Comprehensive Industry Expertise.** Members stay current through ongoing education and professional development, providing deep knowledge and cutting-edge industry resources for your benefit.



When your aircraft investment is measured in millions, **choosing an IADA member isn't just smart—it's essential.** Don't settle for less when the stakes are this high.