

Greenwich AeroGroup

JOB POSTING

Job Title: MRO **Interior** Product Manager Date Opened: 3/4//10
Reports to: VP Sales & Marketing Closing Date: Open

Job Summary:

Responsible for the Greenwich AeroGroup MRO interior and paint portfolio & its performance. Plans and leads Greenwich AeroGroup MRO interior and paint strategies in order to achieve sales and profitability growth objectives. Directly assists MRO sales staff to quote and sell interior and paint products.

Job Requirements:

- Prefer business, aeronautical or marketing degree
- Ten years of experience in engineering, designing, planning and/or performing interior refurbishments and/or completions.
- Five years of experience costing/pricing and/or negotiating/selling MRO services.
- Fluent with product planning/management concepts and processes. Able to quantify and complete risk/benefit analysis and make sound business decisions.
- Adept with market/sales segmentation, statistics and analysis.
- Familiar with interior installation and aircraft operation relevant FAA Federal Aviation Regulations (i.e. FAR part 23, 25, 91, 121, 135, and 145)
- Working knowledge of aircraft maintenance programs and zoning practices.
- Basic understanding of business financials and budgeting.
- Computer proficient – including Word, PowerPoint, Excel, Access, Project and CRM software.
- Result-oriented, self-starter; ability to lead product team, portfolio and related processes of the company(s).
- Exceptional organizational skills and detail-oriented. Able to manage multiple projects and set priorities in a high pace work environment.
- Excellent written, oral and interpersonal communication skills.
- Available to travel and work occasional nights and weekends.

Instructions: Express interest by applying online at www.greenwichaerogroup.com, emailing resume with cover letter to hr@westair.com, or hard copy to 4300 S. Kennedy St., Boise, ID 83705, Attn: Human Resources.